

The Demands, Lubricant Challenges and Future Impact of Electric Vehicles (EV)

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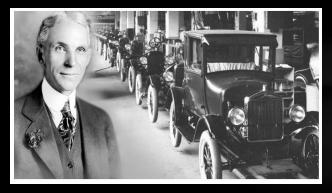
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How far have we come in a century? And how far will we come in the next 20 years?





https://blog.qad.com/2017/01/henry-ford/



ttps://finance.yahoo.com/news/elon-musk-telling-customers-unusual-235150180.htm



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Today's Discussion



The EV Race

Factors affecting EV inception rates

Current and projected EV inventory & Sales

New lubricant challenges

Noise reduction & friction reduction

Thermal transfer

Copper and electrical influences

Elastomer and new material compatibility

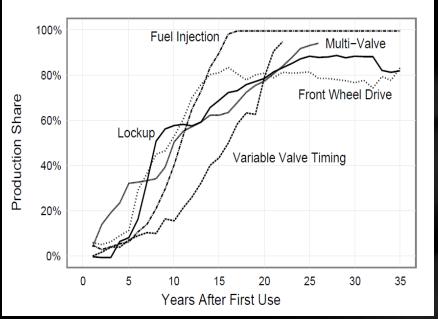
Fill for life capability

Future Impact on lubricants and base oils

The Next 20 years



Industry-Wide Car Technology Penetration After First Significant Use

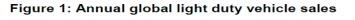


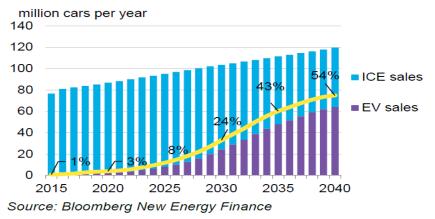


- By 2040, >50% of new car sales will be electric, and 33% of the global fleet will be electric

-Hybrid technology will serve as bridge to full BEV

Battery electric vehicles (BEV) will reach cost parity with ICE vehicles by 2025, and PHEV/HEV will likely start to phase out





https://data.bloomberglp.com/bnef/sites/14/2017/07/BNEF_EVO_2017_ExecutiveSummary.pdf



The EV Race

Rank		Company	Mkt Cap (USD \$B)	Change (USD \$B)	Chg %	Symbol	Price/Sh	nare	Co	untry
1	T	Tesla 툏	400.52	4.22	1.07%	TSLA	429.83	USD		USA
2	Ð	Toyota	185.96	0.62	0.33%	ТМ	132.87	USD	٠	Japan
3		Volkswagen	84.17	-0.97	-1.14%	VOW.DE	147.00	EUR		Germany
4	٨	Daimler	61.41	-0.34	-0.55%	DAI.DE	48.82	EUR		Germany
5	6	BMW	49.89	-0.02	-0.03%	BMW.DE	65.72	EUR		Germany
6	840	BYD	47.98	2.69	5.94%	1211.HK	128.40	HKD	*2	China
7	<u>em</u>	General Motors	46.31	1.04	2.31%	GM	32.36	USD	500E	USA
8	3	Ferrari	45.10	-0.55	-1.20%	RACE	181.20	USD		Italy
9	\mathbf{H}	Honda	42.62	-0.19	-0.44%	HMC	24.71	USD	٠	Japan
10	Ð	Hyundai	35.93	-0.50	-1.37%	005380.KS	180,500	KRW		South Korea
11	9	SAIC*	32.92	-	-	600104.SS	19.13	CNY	*2	China
12		Maruti Suzuki	29.12	0.09	0.30%	MARUTI.NS	7,068.15	INR	*	India
13	Jord	Ford	29.08	0.28	0.97%	F	7.31	USD		USA
14	\$	NIO 闅	26.24	-0.11	-0.42%	NIO	21.46	USD	*>	China
15	FCA	Fiat Chrysler	25.54	0.04	0.16%	FCAU	12.62	USD		Italy/USA
16	\$	Suzuki	22.10	-	-	SZKMF	45.29	USD	٠	Japan
17		Geely	19.75	0.13	0.65%	0175.HK	15.60	HKD	*>	China
18	PSA	Groupe PSA	16.52	0.06	0.38%	UG.PA	15.84	EUR		France
19		Subaru	15.15	-0.31	-1.98%	FUJHY	9.89	USD	٠	Japan
20	≍	Xpeng 툏	14.97	-0.33	-2.18%	XPEV	19.76	USD	*2	China
21	\bigcirc	Nissan	14.33	-0.18	-1.22%	NSANY	7.27	USD	٠	Japan
22	D	Mahindra	10.77	0.06	0.54%	M&M.NS	635.00	INR	*	India
23	N	Nikola	9.38	-0.36	-3.73%	NKLA	24.76	USD		USA
24	V	Changan	8.23	0.02	0.30%	000625.SZ	13.43	CNY	*2	China
25	O	FAW	8.20	-0.09	-1.06%	000800.SZ	12.08	CNY	*>	China

Top 25 Automakers by Market Cap

Googledocs.com as of 10/8/2020



Nikola Badger Truck



- Hybrid battery-electric/hydrogen fuel-cell powertrain
- 600 mile range
- Production starting 2022



Rivian R1T, off-road pickup



- R1T scheduled release date in 2021
- Highest end model will have 400 mile range, mid-range goes 0-60 in 3.0 seconds
- First OEM to offer 4 electric motors (1 for each wheel), for true torque vectoring



NIO – ES6



- Chinese-based
- In it's Chinese form, the name NIO translates to "Blue Skies Coming"
- Part of sales plan includes installing home charging station with purchase of vehicle
- Currently there are no plans to sell NIO vehicles in the USA



XPENG Motors



- Headquartered in Guangzhou, China
- Base price \$33,391 for the long range model up to 349 miles
- No intentions of selling in US at this time



Lordstown Endurance



- Purchased the former GM Lordstown plant
- Recently merged with acquisition company and plans to go public
- Target production date January 2021

Lucid Air





- Long-range luxury vehicle
- Produced in California beginning late 2020
- The Lucid Air will offer the capability to charge at rates of up to 20 miles per minute when connected to a DC Fast Charging network
- To date will be the only electric vehicle able to achieve 1/4 mile in under 10 seconds
- Price range \$80,000 \$160,000

Fisker Ocean Crossover SUV





- Ocean SUV starting price \$37,500, with 250-300 mile range.
- Debuting 2022
- 3 additional Fisker vehicles to be rolled out by 2025



Faraday Future FF 91



- FF91 Sedan designed for the luxury market, priced in \$250,000 range Filed bankruptcy December 2019



Byton mid-sized SUV



- Chinese-based startup
- Starting price of \$45,000 and at least 224 mile range. Release date 2021
- Includes curved 48-inch dash screen

Nissan Leaf





- 100% electric up to 226 mile range
- Starting price around \$32,000



Jaguar I-Pace



- Starting price \$70,000, released 2019
- 234 mile range

Volvo XC40 Recharge

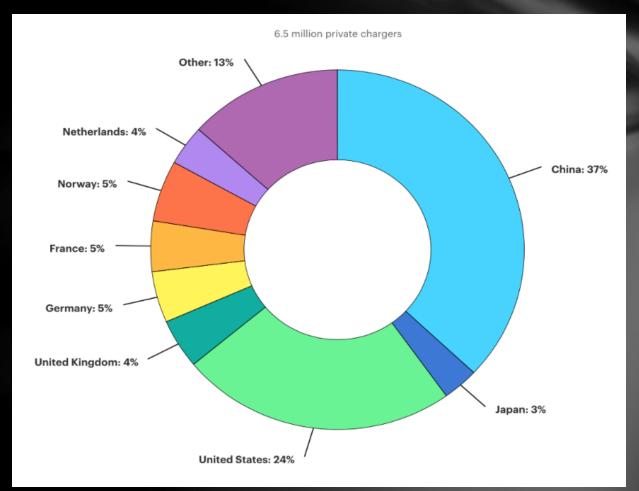




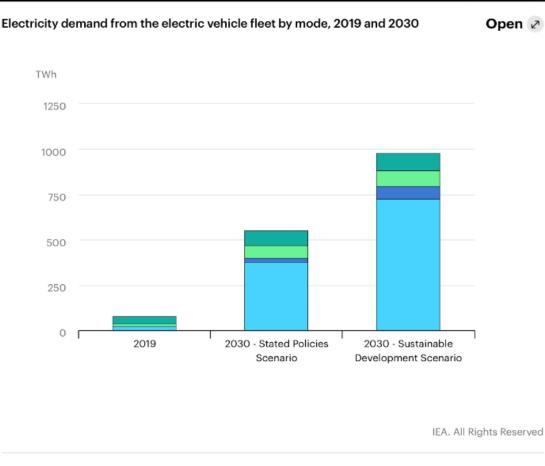
- 200 mile range
- \$50,000 est starting price
- Release date late 2020

Factors affecting EV Inception rates – TULSTAR Range Anxiety

- Overcoming Range Anxiety (fear of not having access to highspeed charging stations)
- Improvements to Battery technology
 - charging rates, charging infrastructure, storage capacity,
- There has been a 60% increase in public charging stations worldwide. > 80% of public fast charging stations are in China as of 2019. U.S. is 2nd at 5%



Factors affecting EV Inception rates – TULSTAR Electricity demand



 Electrical grid development is underway

- Under the currently stated policies Scenario, global EV battery capacity increases from ≈ 170 GWh per year today to 1.5 TWh per year in 2030, and 1,800 TWh by 2040
- In the Sustainable Development Scenario, demand of 3TWh is projected by 2030.
- Ambitious wind energy projects to reduce overall carbon footprint of converting to EVs.

Tesla's Supercharger Network



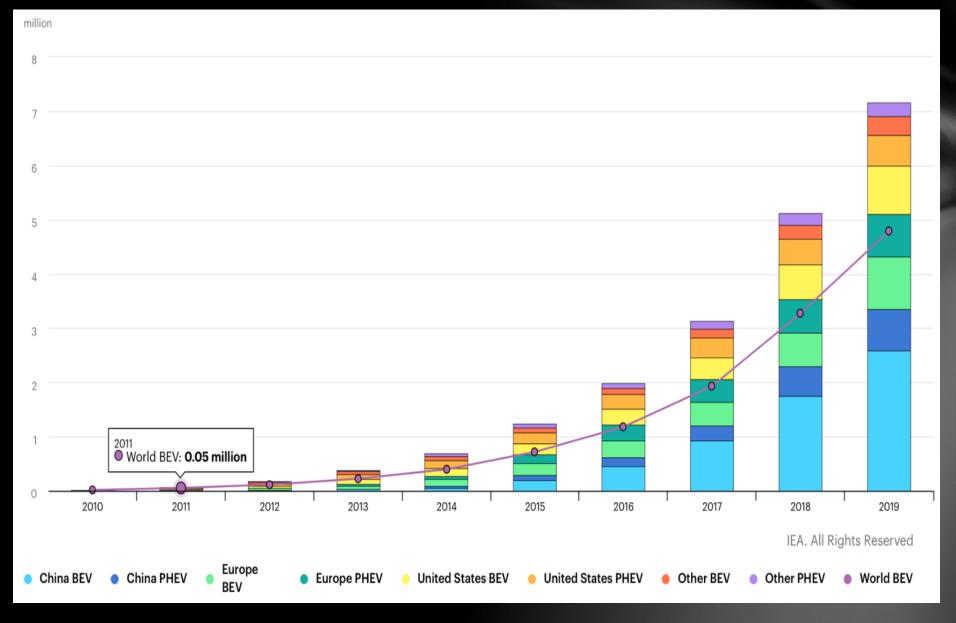


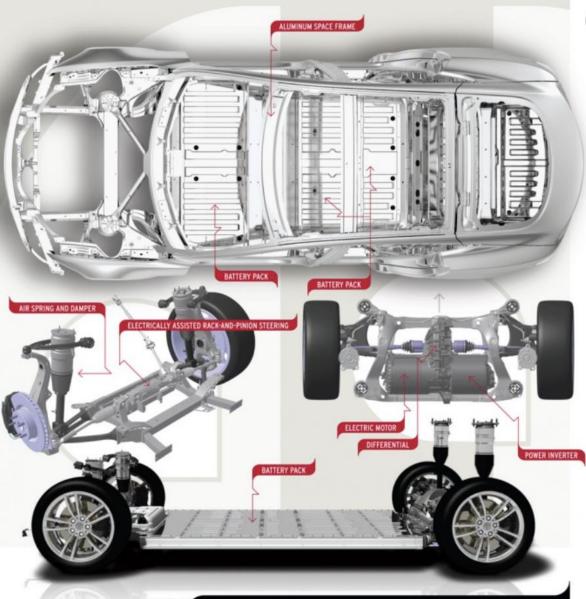
Factors affecting EV Inception rates – Cost & Government Incentives/Mandates

- Cost
 - Overall improvements to battery value chain
 - Battery pack costs are down 80% from 2010 to 2019 (from \$1100 to \$156 per kWh)
 - Next generation batteries will be released within 5-10 years
- Government initiatives, mandates, incentives
 - Norway 17,000 EUR subsidies for consumers who opt for EVs
 - China bans on 2-wheeled ICE in some cities, today 60% of global EV sales are covered by China's New Energy vehicle mandate.
 - Canada, Chile, Costa Rica, India, and New Zealand are adding policies to support EV transition
 - Governor Newsom's newest mandate California to ban new ICE vehicle sales beginning 2035
 - Governments are reviewing lost fuel tax revenues and looking at taxing based on vehicle activity
- Paris 30@30 Treaty



Worldwide EV Stock 2010-2019





UNDER THE TESLA'S SKIN

The Model S's spacious five-plus-two-passenger cabin is enabled by its compact propulsion system and clever component layout. The AC drive motor, power-inverter circuits, and final-drive differential are contained within compact housings supported by a rubber-isolated rear subframe. More than 7000 cylindrical battery cells are vertically oriented inside a large aluminum box that also serves as the body structure's floor. Liquid cooling circuits keep the driveline and battery pack within desired temperature limits during strenuous driving. A rigidly attached front crossmember supports the suspension system's lower control arms and the power rack-andpinion steering gear. An aluminum space frame-augmented by high-strength steel B-pillars and bumper beams-supports the above components as well as the formed-aluminum body panels.



Fluids in an Electric Vehicle

- Gearbox fluid (ATF)- 12 years or 150,000 miles
- Brake fluid, replace every
 2 years or 24,000 miles
- Shock absorber hydraulic fluids
- Chassis, bearing, door lock greases
- Battery coolant mixture of
 G-48 ethylene-glycol
 coolant (HOAT)
- A/C system oils
- Windshield washer fluid

E-Fluid Technology Trends



- Friction Requirements, with increasing focus on NVH (Noise, Vibration, and Harshness)
- Thermal management of high-speed gears
- Increased voltage around the fluid, and presence of copper and power electronics
- New elastomer technology
- High Speeds
- Low viscosity fluids
- Fill for life

Noise Reduction



- No humming motor to hide vibration noises
- EV motors turn at speeds up to 25,000 rpm
- There will continue to be a drive to higher speed motors to improve efficiency
- Noise, Vibration, and Harshness (NVH) as well as Buzz, Squeak, and Rattle (BSR)
 - → both become annoyances
- Noises in the cabin create perception of low quality and can affect driver comfort
- Noise can also affect increasingly used safety sensors
 - ightarrow Proper lubricant choices can make the vehicle safer
- Specifications for noise performance of lubricants in EVs are not yet standardized

Friction Reduction



- Low viscosity lubricants and greases will be used to improve vehicle range
- Film strength and film thickness are reduced by lower viscosity fluids
- → Reduced film thickness increases operating temp and thereby reduces the calculated fatigue life of bearings
- Bearings become a key focus for EVs
- Power dense, fuel-efficient bearing solutions being developed for
 - weight reduction, lower bearing operating temperatures, improved powertrain efficiency
- New bearing solutions can also reduce NVH by eliminating the clearance in the bearings and preventing the backlash motion when going from drive to coast conditions encountered during regeneration
- High precision bearings and surface coatings on bearings are also being developed to reduce bearing fatigue, temperature, noise and friction

(Chris Marks, Senior Engineering Specialist, Timken)



Figure 1. Bearings for electric vehicles. (Figure courtesy of Schaeffler.)



Figure 2. Needle bearing for electric vehicles. (Figure courtesy of Schaeffler.)

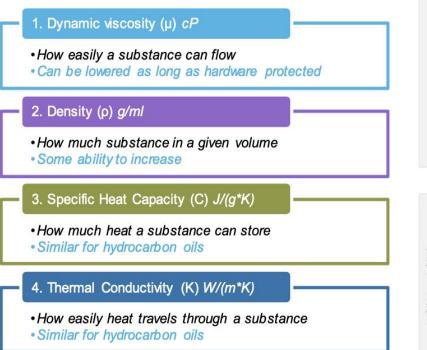
Increased focus on Fluid Thermal Properties

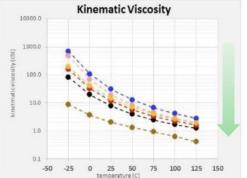
4 factors in fluid heat transfer

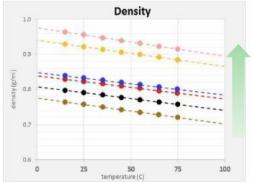
Lubrizol

Fluid Heat Transfer Basics

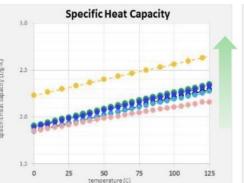
Factors in Order of Importance

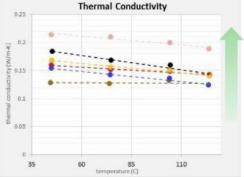






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Affects of lubricating fluid on heat transfer

- Heat dissipation from electric motors, heat transfer capacity becomes more important specific heat comparisons gain relevance
- Fluid Prandtl number (fluid thermal capacity) is studied
- Lowering lubricant viscosity has the biggest impact
- Static vs Dynamic heat transfer
 - → push for engineering hardware improvements



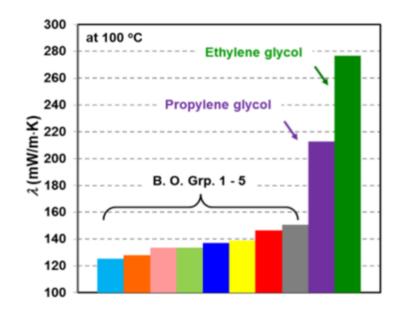


Figure 1. Thermal conductivity (λ) of a few representative BOs with ethylene glycol and propylene glycol. All BOs here, other than EG and PG, have KV100 within 4 ± 0.4 cSt.

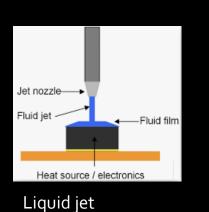


Affects of lubricating fluid on heat transfer

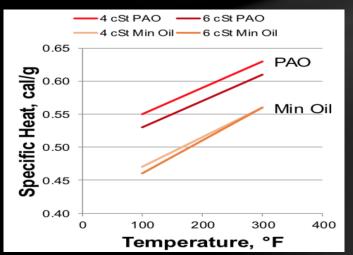
Very limited data available in the literature

Oils	Thermal Conductivity, W/mºK	Specific Heat, Cal/ <u>g^oC</u>				
Group I						
Group II	0.130	0.506				
Group III						
Group IV (PAO 6cSt)	0.132	0.548				
Group V						
Diester	0.149	0.513				
PAG	0.156	0.508				
Phosphate Esters	0.128	0.509				
Silicone (Dimethyl)	0.150					
Ethylene Glycol	0.258					

Tribology Data Handbook, Ed. E.R. Booser, STLE



impingement



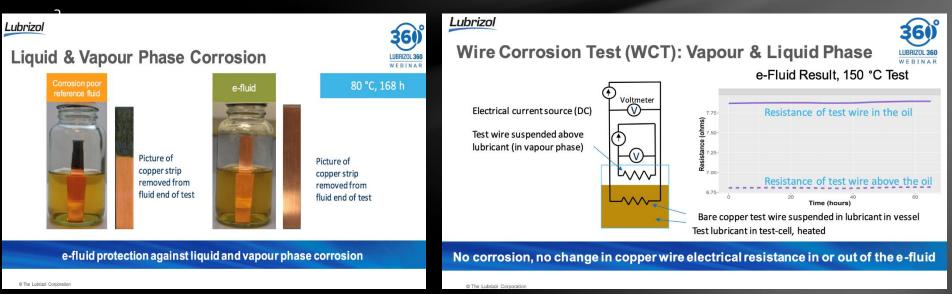
- Use of nanoparticles to improve thermal transfer
- Solution will be a combination of the lubricant along with the hardware.
 - Increasing volumetric flow rate through
 - Engineered Turbulence
 - Forced Convection
 - Liquid jet impingement
- Lubricant formulators and hardware engineers will need to work in tandem with each other

Dr. Arup Gangopadhyay – Ford Motor

Electrical and Copper Influences

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- Copper corrosion tests become more critical in EV applications
 - The impact of additives and base fluids on corrosion are still being studied
- Coatings developed to prevent electrical discharge through the bearing
- Ensure that EV lubricant do not corrode copper components
 - ightarrow existing powertrain lubricants are corrosive on copper and will need reformulation
- Examples of copper corrosion tests
 - Copper strip test
 - WCT measure changes to resistance in both liquid and vapor phase under heated conditions
 - Long-term influence of magnetic fields with lubrication

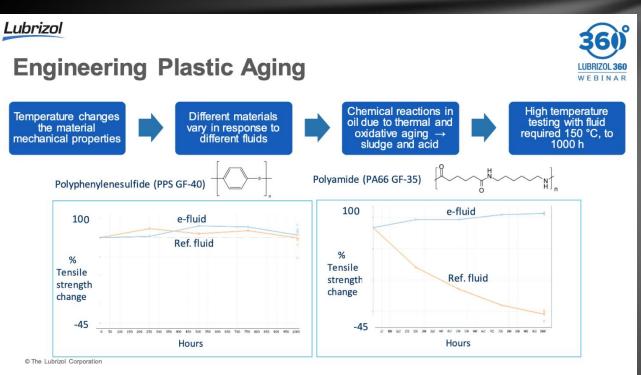


Dr. Michael P. Gahagan (Lubrizol)



Elastomer and engineering plastic compatibility

- Driving range is improved with lower vehicle weight
- Compatibility with new materials
 - High-performance thermoplastic-polyetheretherketone (PEEK) replaces metal bearing parts with thrust bearings to save weight
 - Polyphenylenesulfides & polyamides increasingly used to save weight
- Lightweight material must deliver mechanical and electrical performance for the life of the vehicle
- E-Lubricants should not alter tensile strength of the material over the life of the vehicle
- Compatibility with noise and friction reduction coatings needs consideration



Dr. Michael P. Gahagan (Lubrizol)



Fill for life

- Electric motor bearing greases 3 primary functions –
- minimize friction and wear
- seal the motor from contaminants
- protect bearings against corrosion
- High dropping point needed for greases due to high temps in electric motor bearing operations
 - --> push for higher speeds and higher efficiency
- Shear stability of urea greases gives them an advantage, likely will see more urea greases used in elubricants
- Synthetics and PAOs used for longer life



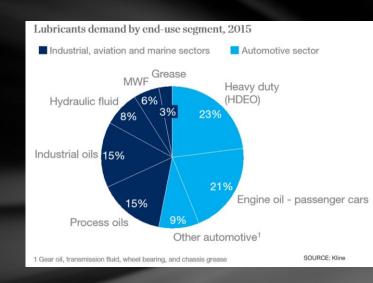


Challenges for Lubricating EV's - Summary TULSTAR

- Friction and noise , improvements to NVH
- Thermal capacity of the fluid and opportunities for hardware engineering advances
- Compatibility with copper influences
- Elastomer and new engineering plastics compatibility
- Fill for life capability
- Max gearbox torque at low speed

Effect on Base Oils, Lubricants and Lubricant Type

- 2030 is the tipping point
- Engine lubricant demand expected to plateau/decline beyond 2030, PCMO blenders may be in search of alternate ways to fill capacities
- Basic wheel bearing and chassis grease requirements remain unchanged with push for lower friction
- Electric motor grease demand will rise, and there will be more opportunities for longer-life synthetic greases designed for EV's. Grease manufacturers are fairly well-positioned for inception of EVs.



- Lubricant diet will change, requiring less use of Solvent Refined GP I Technology, more use of GP III's, PAOs and synthetic base stocks in EV gearbox applications
- Challenge will be to balance tomorrow's base oil demands with today's capacities → additional rationalization or upgrades of lower quality base stock refiners will eventually occur.
- Process oil and electrical transformer oil demands will continue to increase, boding well for naphthenic refiners



Other Industry Challenges / Food for Thought

- Changing consumer behavior due to autonomous vehicles / ride sharing / Waymo / car summoning and ownership sharing. 80% of autonomous vehicles in shared applications will be electric by 2040 due to lower operating costs
- Does Covid-19 have a long-term impact of accelerating autonomous driving?
- Infrastructure to support adequate charging & fast charging stations for growth of EVs
- Lithium replacements such as graphene that will revolutionize recharging time
- Disruption of oil supply
- Electrical grid developments to support increased demands from EVs
- disposal/recycling of lithium
- alternate technologies fuels cell technology and fuel recycling
- What vehicle will today's teenagers want to purchase when they graduate from college? Do they even want a vehicle?



https://www.google.com/search?biw=94,48bih=9328tbm=isch8:sa=3&ei=ZDZIXbu/GgWAsQXImyCIAQ&q=GIF+of+jetsons+in+a+car&oq=GIF+of+j etsons+in+a+car&gs_l=img_3_1304;1393;13204;7...o.0..o.67,418.7.....0....3.gws-wiz= img_sE8gbscplA&wed=oahUKEwiyzdJumqPkAhUFQKwKHcgNDBEQ4dUDCAY&uact=\$#imgrc=aTe_JZRjNeNzkM&spf=3566914359948

- The "Sheep Herding Effect"



QUESTIONS?





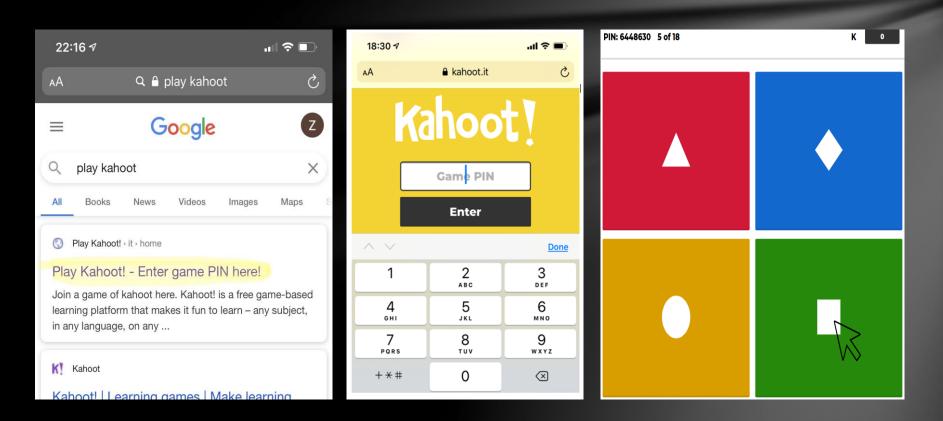
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How to Play....and win a Prize!!! TULSTAR

- From your device, search play Kahoot
- Enter the PIN provided, and your first and last name
- You'll have 20 seconds, but enter your answer FIRST to win more points





- Tulstar provides raw materials to manufacturers within the petrochemical, industrial and automotive lubricant industries, transformers and other niche chemical markets
- Privately held, established in 1986
- Custom-tailored solutions to meet our client's evolving demands



